

How To Get Rich Without Working

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How To Get Rich Without Working

Working is described as the obligation to regularly attend and perform a designated task. An obligation that usually consumes 8 or 9 hours of one's daily life. The Rat Race, it is humorously called. Yet, most people must depend on such jobs to finance their basic necessities of life. Often, just barely.

How have some people become wealthy without restricting themselves to work? Some have been lucky enough to inherit a fortune. Others have struck it rich in lotteries or by gambling. A successful business owner, an officer in a large corporation, or a super salesman might acquire wealth through aggressive personal characteristics.

Then there are those who through manipulation, inside knowledge or proper timing have acquired a windfall by investing in the stock or commodity market.

Talented people have become rich as inventors, authors, sports figures, TV and movie stars. Professional people such as lawyers, doctors and bankers, through high fees or salaries, become wealthy.

The above situations, a matter of luck, special talent or timing, are beyond the hope of the average working man or woman. Yet, there are many opportunities for anyone to make a lot of money without relying upon luck, high education or special abilities.

First of all, those who have acquired wealth through their own personal efforts outline this advice for necessary attitudes and desires to acquire a high financial standing:

1. Go where the money is--get your share.
2. Be willing to accept and take business risks.
3. Do something positive in your search for riches.
4. Be willing to start small and grow big.
5. Be ready to jump into million dollar markets if the opportunity presents itself.
6. Use other people's money to help build your own wealth.
7. Diversify to increase your income.
8. Create, locate and market something unique and different.

Long ago, someone with a wise observation noted, Working won't make you rich. So let's review some of the methods others have used to become wealthy, and ways which you, too, can acquire riches that a salaried job will never provide.

BECOME A FINDER .

This is perhaps the easiest way to earn big money. What is a Finder ? A finder is a person who brings two parties together on a transaction and collects a fee for arranging the meeting that consummated the deal. The fee may be a percentage of the transaction or a flat determined sum.

Let's explain your role as a finder. Suppose you learn of someone who is interested in selling a large parcel of land, a building, surplus merchandise, a business, antiques, or dozens of other high-priced items. You contact this person or firm and advise that you can furnish the name of prospective buyer for a finder's fee if the sale is completed. You introduce prospective buyer to the seller by letter and let those two parties come to an agreement on the deal. You are entitled to a commission for locating the parties and arranging the meeting that resulted in completing the transaction.

Where do you find these opportunities? You may be fortunate enough to find them in your own locality. Look and ask around. Note the For Sale signs on large acreage or buildings. Check Wanted and For Sale listings in newspaper classified sections. The Wall Street Journal, the Business Opportunities Journal, or subscribe to some of the publications that advertise offers suitable for a finder.

Never contact the seller, except for particulars of his offer, until you have a definite buyer prospect. After your initial contact with both parties, send all correspondence concerning referrals, names and confirmation of finder's fees by registered mail. Keep a copy of all correspondence should any legal problem arise concerning the receipt of your full and due commission.

MONEY FINDER

In a similar method to the above, thousands of people are looking for money for business and commercial activities; others are seeking areas in which to invest. You can operate as a money agent, on a commission basis, by bringing together a party who seeks money with someone who is willing to lend it. Again, contact may be obtained through the methods outlined above. Don't overlook foreign investors. The Arabs, particularly, have billions to invest. Seek such leads in publications with foreign circulation.

OVER \$300,000 BY AGE 55!

Yes, it's possible through a regular and simple saving plan that most people can handle without financial hardship. Deposit \$2000 each year in one of the higher yielding savings plans and keep it in. Suppose you start this plan when you are 25 years of age. While future interest rates are impossible to predict, we will figure at a modest 10% accrued yield. At this yield and at the

age of 55 you would have accumulated a nest egg of over \$300,000! This principal will draw over \$30,000 per year and more in later years if you continue the plan. Start a systematic and determined savings plan while you're young--you can enjoy the benefits of wealth at the still-youthful age of 55!

REAL ESTATE

The fact is that the largest percentage of fortunes were made in real estate dealings... land, housing units and commercial buildings. You are aware of the tremendous growth in real estate values in recent years. This trend is almost a certainty to continue. Population growth, even increased divorce rates, creates a need for more housing, more businesses, more recreational areas, etc.

There is not guarantee that all real estate will rise in value during your lifetime. Be selective in what and where you buy. Anticipate the coming trend based on economic, energy and growth factors. Will the population growth be in the outlying areas or will people move back into urban districts. Run-down or semi-abandoned neighborhoods are often profitably renewed. Beautify a house or two in such areas and other people are anxious to do the same in that locality. Is an industrial, amusement center, or something to draw a large number of people planned for the area? If so, smart operators will begin buying property anticipating that homes and businesses will follow and real estate values rise tremendously.

Considered buying cheap unimproved land? Usually, it would produce nothing but cost you taxes, though modest in amount, until you could sell the property for profit. But, suppose you could develop it for some income producing benefit like pasture land, farming leases, flora for nurserymen, timber, hunting, camping or a recreational area? Unimproved land should be purchased only with the possibility of developing it for some money-making purpose.

GOVERNMENT LAND

Millions of acres of government land are available, mostly in Western States, at unbelievable low prices. There are possibilities for money-making activities such as ranches, resorts or striking it rich with mineral discoveries.

For information, write to: Bureau of Land Management, Washington, D.C. 20240.

The GSA often offers vacant or improved land to the public. also, buildings no longer required by the Government, but suitable for warehousing or manufacturing, are also offered. These are generally sold by sealed bid and sometimes notices appear in the local newspapers. For information about GSA sales write to: General Services Administration, 7th & D Streets S.W., Washington, D.C. 20407.

State Governments also sell land and property. Agencies are titled differently so contact a State office to learn which agency in your State handles land sales.

GOVERNMENT LOTTERY

Willing to gamble a little for a chance to strike it rich? With the odds far greater in your favor than winning a State lottery or hitting the giant jackpot in a Las Vegas casino?

Monthly the Federal Government conducts a lottery for about 1,000 oil and natural gas leases. These are parcels of land ranging from a few acres to 2,500 acres. This land is termed wildcat because these areas lie outside the known geological formation that produce gas and oil fields. If an oil company want to explore your lease it will pay you up front money and a royalty for any gas or oil found.

Entry fee is \$10.00. While the procedures are quite simple, an explanation of how the lottery works and how to file requires more space than this report can provide. Write for Simultaneous Oil and Gas Lease Filings to Bureau of Land Management, Washington, D.C. 20240.

GOVERNMENT SURPLUS

Items such as vehicles, office equipment, boats, among many thousands of goods the government buys, can be purchased at a small fraction of their value. As requirements change, large quantities of goods become obsolete to the government specifications and are called surplus and offered to the general public.

If you buy something at a real bargain price and resell it for a high profit, you have made big money on the deal! While many of these items can be bought and profitably resold to various markets, an imaginative idea or application could make you rich! A case in point is a fellow named Hugh Paulk who bought 50,000 surplus parachutes, a little at a time, and sold them by mail at \$13.95 each. To airplane clubs, sky divers, or private pilots? No. He advertised in women's magazines and they were quickly grabbed up as fine nylon material for shirts, blouses and other clothing. to the tune of \$800,000 sales for Mr. Paulk!

Government surplus material is sold on a bid basis and you can request a Bidders Application and information on surplus sales from: DOD Surplus Sales, P.O.Box 1370, Battle Creek, MI 49016.

OWN A BUSINESS WITH NO CASH INVESTMENT

This could be your first step to riches. Look for a business whose owner, for one or various reasons, desperately wants out

but is unable to find a buyer. Perhaps due to disinterest or poor management it isn't making a profit. Offer to pay the book value from a certain percentage of profits. The owner might consider this proposal rather than chance the business failing completely. Have a lawyer draw up the transfer of ownership and the other conditions of the agreement. Most should be to your advantage.

You must, of course, consider only a business with the potential of earning good profits through your ability and efforts. A financing source should be ready to help if you need funds for expansion.

USE OTHER PEOPLE'S MONEY

How often, after you learn of a success story, have you said I wish I got into that. Why didn't you? If money was considered a problem, it shouldn't have been. Most wealthy people acquired riches by using other people's money to finance their money-making opportunities. Surprisingly, money is not hard to get. For speculative endeavors, venture capital firms are receptive to a proposal with good profit potential, even with an element of risk.

BECOME A COLLECTOR

Investors or collectors who deal or trade in items that will multiply in value make big money. Some of the items that have jumped in value through the years are gems (which can be obtained from foreign producers), coins, stamps, old magazines and comic books, baseball trading cards, dolls and toys, rare books, paintings, sculptures, art objects, phonograph records, autographs, guns, etc. Always check current values; buy only at lower price. And, don't throw out everything your wife considers trash. A piece of today's junk might be someone's treasure tomorrow.

You can get rich--if you really crave wealth. You must take a positive step to achieve that goal. The sooner you start, the earlier you can gain the financial rewards you seek.

THE REPEATING \$500 WEEK-END PROFIT OPPORTUNITY

Here's an opportunity to own your own general store without any large investment or expensive overhead.

This is possible by participating in flea market sales or swap meets as they are called in some parts of the country. It affords you an excellent chance to earn extra money--it is not unusual for a dealer to make \$200 to \$500, or more, profit just on weekends.

This report will fully explain and provide valuable tips on how you can profitably participate in this activity.

First, find out where flea markets are operated in your area. Many parking lots, drive-in theaters, halls and other buildings are set up as flea markets. Most are open only on weekends; others operate daily. Some are run by professional operators; while churches, clubs, fraternal and veterans organizations, and fund raising groups hold these sales at periodic intervals.

Such sales are usually publicized or advertised in the local papers (usually, classified section) or on bulletin boards. Or, look in the yellow pages of the telephone directory under Flea Markets or Swap Meets to find out who organizes these sales and where they are held.

Your next step is to visit flea markets. Observe how they operate, what type of items are being sold, how the merchandise is being displayed and what type of goods are being offered at each market.

Now you are ready to start. Contact the operator or manager and reserve space...for a day, weekend, week or month, whichever period is their minimum policy and for what length of time you wish to participate. Obtain merchandise which will appeal to the class of people who normally attend the market you selected.

Reservation costs vary. Many factors determine this--the size of the market, the amount of traffic it attracts, the length of time you reserve, or the size of space you require for your display. Rates may also vary in different sections of the country. A well-attended, well-organized flea market is certainly worth your attention, rather than a shabby, disorganized one.

In any case, the space cost should be quite modest in relation to the sales and profit potential. Some flea market operators may even assign space on a commission basis. You pay them a certain percentage of sales.

SELECTING YOUR SPACE

If you have a choice of space, reserve it where there is a lot of traffic. Entrances are not the best locations. People like to browse before they buy and there is a chance they may not return to the area where they came in. Space near exits is not recommended either. By the time they reach that section they may have already spent their limit. Or, they are just tired and ready to go home.

The best areas are near snack bars, rest rooms, drinking fountains or where people constantly go back and forth. If you are assigned a good spot at a constantly-operating market, try to reserve that same space each time. Your customers will know

where to find you next time, or tell others where you are located.

If locations are assigned on a first-come basis, get there very early to set up at a desirable location. But, even if you have space reserved, allow yourself an hour or so before opening time to set up your display.

WHAT YOU WILL NEED

Your merchandise, of course. Then, if no table is provided, bring a folding table or two for necessary space to effectively display your wares. Also bring a comfortable folding chair, money to make change and a box to store your money (a cigar box serves nicely). If the market is held outdoors on a hot day you may need the protection of an umbrella. Also have a plastic sheet handy to protect your merchandise if it showers.

Bring your lunch and liquid refreshments, unless there is a snack bar on the premises and you would prefer to eat and drink there. If possible, bring along a member of the family or a friend to help you. You may need to be away from your table for meals, use the rest room, or walk around to look at other dealers' displays. If it is not possible to bring someone, don't worry about it. Your neighboring dealers will be happy to watch your merchandise during your absence.

Rain is sometimes a threat and a major concern, particularly for an outdoor flea market. Rain may even keep people from attending an indoor sale. You should expect a rain check, refund, or allowance from the operator if sales are affected or interrupted by this situation. As another reminder, be sure to have a plastic cover to protect your merchandise in the event of rain.

YOUR DISPLAY

Arrange your display as neatly and as attractively as possible. Place similar items together. Don't crowd things into a messy pile... customers don't lie to paw through a jumble of merchandise to find out what you offer. Set taller items towards the back of the table or use boxes or blocks so that everything you offer can be seen at first glance. Place jewelry on a velvet background or in jewelry boxes. Use your imagination to make your display attention-getting. Do something special to draw more people to your table.

For instance, if you are a craftsman do some of the work at your table. People are interested in and attracted to activity. Or, bring a radio and turn it on from time to time. Don't let the sound blare or play something disagreeable or offensive. Be different from the other dealers. For example, you could record and play a cassette extolling the merits of what you are selling or doing. But, don't sound like a circus barker. A little imagination for on the spot attention will help

bring more people to your table.

SELLING PRICES

Besides what you offer, the price at which you sell your merchandise is very important. You need to make a healthy profit for your time and investment, yet you must offer customers a good buy for their money.

You can price each item individually, or price a group collectively. Your sign can read, for example, Everything In This Section, \$3.00 , another Everything In This Section, \$6.00 , etc. Some dealers do not price anything but allow bargaining, keeping in mind the lowest price they will accept. When a prospect asks the price of a certain item, the dealer will state a price. If the prospect hesitates, the dealer will offer a lower price until the prospect buys or the minimum price is reached. The psychology of this type of selling is that the customer feels he got the better of the dealer and walks away happy with his purchase. Price haggling is not usually a good practice and may offend certain people. Besides, it could be time consuming. You can always put up a new price sign.

WHAT PRODUCTS TO SELL

Specialty items, not usually found in retail shops are best for flea market sales. Brand names are too common; prices are well-known or can easily be checked. A customer may have examined a Bulova watch at the jewelry store, price \$80.00. You may get him as a buyer with a look-alike brand priced at only \$50.00. Items such as jewelry, watches, toys novelties, housewares, auto accessories, paintings, gift & novelty items are among the hundreds of potential profitable sellers. Feature items that turn over fast. If an item doesn't sell well, keep lowering the price until someone buys it. Continue reordering good-selling items. Replace slow sellers with more appealing items until you feature a steady fast-selling, profitable line.

WHERE TO OBTAIN PRODUCTS

There are thousands of sources from which you can buy at low wholesale prices. Look through magazines such as Salesman's Opportunity, Specially Salesman, Spare Time, Money-Making Opportunities, Income Opportunities, Popular Mechanics, Popular Science, Mechanics Illustrated, etc. Look for closeouts and wholesale offers. You will find sources for many products you or your customers have never seen before. Also refer to the many sources listed in other reports of this series.

Your logical choice, of course, is to contact the local wholesalers..those handling general merchandise or specialty items. They are handy and merchandise can be picked up immediately. Also, you might be able to work out a

consignment deal. This arrangement would enable them to sell additional merchandise. You, on the other hand, could obtain what you need for flea market sales without any investment. Above all, do not buy large stock until you are sure it will sell profitably.

Write for these FREE OFFERS on a post-card. Print your name and address. Some firms request a S.A.S.E. (Self-addressed stamped envelope) or a small payment to cover postage and handling as indicated.

FREE month s supply of vitamins - Golden Tabs Trial Offer, Lock Box No. 48624, Niles, IL 60648. FREE Metric Kit - Mr. Jeff West, U.S. Metric Board, 1815 N. Lynn St., Suite 600, Arlington, VA 22209. FREE sample of Superose sugar substitute - C.G. Whitlock Process Co., Box 259, Springfield, IL 62705.

FREE atlas, road maps of the U.S.A., Canada & Mexico - Travel Guide, P.O.Box 20, Phoenix, AZ 85001.

FREE booklet, Fishing Tips -Cisco Kit Tackle, 2630 N.W. First St., Boca Raton, FL 33432.

FREE publication, Sky and Telescope concerning astronomy - Sky Publishing Corp., 49 Bay Street Rd., Cambridge, MA 02138.

FREE Househunter s Guide , tips on buying a house - Chicago Title, 111 W. Washington St., Chicago, IL 60602.

FREE disposable typewriter ribbon from makers of Liquid Paper - call toll free 1-800-527-4244.

FREE cassette tape, Think & Grow Rich - Paul J. Meyer, Success Motivation Institute, Inc., 5000 Lakewood Dr., Waco, TX 76710.

FREE sample Topex , acne clearing medication (25>) - Topex Sample Offer, P.O.Box 5069, Smithtown, NY 11787.

FREE list of popular magazines for up to 50% subscription savings - Magazine at Discount, PO Box 2703, Boulder,CO 80321.

FREE Craft Magic handicraft projects - Dow Chemical Co., Consumer Products Dept., Midland, MI 48640.

FREE sample Sea Bond for denture wearers (specify if uppers, lowers or both) - Combe Inc., 1101 Westchester Ave., White Plains, NY 10604.

FREE sample Nuts skin cleaning product - I-Natural Cosmetics, 820 Shames Drive, Westbury, NY 11590.

FREE Housebreaking Hints for pet owners - Consolidated Chemical Co., 1715 So. Halsted Ave., Chicago, IL 60608.

FREE sample Woolite cold water wash - Boyle-Midway Co., Consumer Service Dept., South Ave.& Hale St, Crawford, NJ 07016.

FREE \$1,000,000 reproductions of old U.S. banknotes & Fun Catalog , (25>) - The Fun House, P.O.Box 1225, Newark, NJ 07101.

FREE year s supply of batteries - Go to any Radio Shack store and ask for a Battery Card .

FREE informative booklet, Planning Your Retirement - Action for Independent Maturity,215 Long Beach Blvd,Long Beach,CA 90801.

FREE Unisol saline solution for soft lens users - Copper

Vision Pharmaceuticals Inc., 455 E. Middlefield Rd.,
Mountain View, CA 94043.
FREE tickets to TV shows (specify preferences):
ABC, 4151 Prospect Ave., Los Angeles, CA 90027
CBS, Ticket Div., Television City, 7800 Beverly Blvd.,
Los Angeles, CA 90036
NBC, 3000 West Alameda Ave., Burbank, CA 91523
NBC, 30 Rockefeller Plaza, New York, NY 10020
FREE information on all types of home businesses -
Merchandisers Digest, P.O.Box 37313, Cincinnati, OH 45237.
FREE listing of farms, land, homes & businesses for sale
nationwide: United Farm Agency, 612 W. 47th St.,
Kansas City, MO 64112
Strout Realty, Plaza Towers, Springfield, MO 65804.
FREE set of Racing Decals - Pennzoil Co., Customer Service
Dept., 1630 W. Olympic Blvd., Los Angeles, CA 90015.
FREE dog care booklets - Dog Care Booklets, Box 9018,
Kankakee, IL 60901.
FREE Handbook of Cat Care , 50-page book from Purina -
Cat Care Handbook, P.O.Box 9092
FREE 103 Fun Things & Places in Fun City (New York City)-
Holiday Inn/Coliseum, 440 W. 7th St.,
New York, NY 10019.
FREE sample of Fostex for complexion problems -
Westwood Pharmaceuticals, 468 Dewitt St., Buffalo, NY 14213.
FREE Sewing Information Series - McCall Pattern Co.,
Consumer Services, 230 Park Ave., New York, NY 10017.
FREE Maybelline Great Lash mascara, specify black or
brown (50>.) - Great Lash Pocket Size Offer, P.O.Box 624,
Riverton, NJ 08077.
FREE Klutch dental adhesive (25>) - Sample Offer,
Klutch Company, Elmira, NY 14902.
FREE copy of Money magazines - Money Magazine, Time/Life
Building, 541 No. Fairbanks Court, Chicago, IL 60611.
FREE samples of beauty & cosmetic products & dealership
information: Lucky Heart Cosmetics, 138 Huling Ave.,
Memphis, TN 38103.
FREE information on college financial aids & educational
grants - Financial Aid Program, Bureau of Financial
Assistance, P.O.Box 84, Washington, D.C. 20044.
FREE candlecraft catalog, source for hundreds of unique
molds & supplies for hobby or profit - Barker Enterprises Inc.,
15106 10th Ave. S.W., Seattle, WA 98166.
FREE Cash newsletter on how to make, save & invest money
(SASE) - Cashco, P.O.Box 1999, Brooksville, FL 33512.
FREE Learn How to Wallpaper (SASE) - Red Devil Tools Co.,
Box W , Union, NJ 07083.
FREE Physical Fitness Guide & Exercise Program - Tea Council
of U.S.A., 230 Park Ave., New York, NY 10017.
FREE You and the Investment World , guide to how the stock
market works: N.Y. Stock Exchange Educational Services, 11
Wall St., New York, NY 10005.

FREE Co-Tylenol cold formula, specify choice of tablets, liquid or capsules - Co-Tylenol Free Trial Offer, Box 2300, Marshfield, WI 54449.

FREE sample Cleargram 4 for acne problems (50>) - Young America, 200 Shaw Rd., North Branford, CT 06471.

FREE Home Budget Book - Bankers Life Nebraska, Lincoln, NE 68505.

FREE sample can of WD-40, spray for squeaks or sticking objects - WD-40 Company, 1061 Cudahy Place, San Diego, CA 92110.

FREE roll of Tums and Nature's Remedy, vegetable laxative - Lewis/Howe Company, St. Louise, MO 63102.

FREE generous sample Wheat Germ (25>) - Leeds Laboratories, Inc., P.O.Box 6168, Syracuse, NY 13217.

FREE loan of films for groups, schools, organizations; many different subjects: Audience Planners, 1 Rockefeller Plaza, #1710, New York, NY 10020

Karol Mekia, 625 From Road, Paramus, NJ 07652

Film Librarian, Aetna, 151 Farmington Ave., Hartford, CT 06156

National Gallery of Art, Extension Program, Washington, D.C. 20565.

FREE sample Luzianne coffee - W.B. Reilly & Co., P.O.Box 61559, New Orleans, LA 70161.

FREE 28 tasty recipes for baby's formula & \$1.00 off store coupon - Prosobee, Mead Johnson Co., Evansville, IN 47721.

FREE sample can Happy Days smokeless tobacco - Smokeless Tobacco, 100 W. Putnam Ave., Greenwich, CT 06830.

FREE supply of pet vitamins - St. Aubrey 8 in 1 Pet Products, 1000 Emjay Blvd., Brentwood, NY 11717.

FREE energy saving books Low Cost-No Cost & Tips for Energy Savers - D.O.E. Technical Information Center, Box 62, Oak Ridge, TN 37830.

FREE sample silversmith's polish - W. J. Hagerty & Sons Ltd., P.O.Box 1496, South Bend, IN 46624.

FREE copy of Photoletter, newsletter on how to sell your photographs - Photoletter, Osceola, WI 54020.

FREE How to Take Good Pictures, 29-page guide - Picture Taking Guide, Publication AC-2, Eastman Kodak Co., Dept. 841, Rochester, NY 14650.

FREE value chart of U.S. & Canadian coins - Numismatic News Weekly, Iola, WI 54945.

FREE World's Greatest Artists, 40-page book of fine prints (25>) - Associated American Artists, 663 Fifth Ave., New York, NY 10022.

FREE skin cream, soap & shampoo - ask for Purpose Trio - Purpose Offer, Johnson & Johnson, Public Relations Dept., New Brunswick, NJ 08903.

FREE Book 200 Ways to Put Your Talent to Work in the Health Field - National Health Council, Box 40, Radio City Sta., New York, NY 10019.

FREE Coppertone, sun protection lotion (50>) - Coppertone Sample Offer, P.O.Box 377, Memphis, TN 38151.

FREE The Cover Girl Beauty Book, beauty tips - Cover

Girl Beauty Book, 370 Lexington Ave., New York, NY 10017.
FREE subscription to Lawn Care magazine - Lawn Care Magazine, O. M. Scott & Sons, Marysville, OH 43040.
FREE sample Myoflex , analgesic rubbing cream for aches & arthritis - Warren Teed Laboratories, Box 2450, Columbus, OH 43215.
FREE foreign coins & paper money, 10 pcs. (50>) - Jolie Coins, P.O.Box 688, Roslyn Heights, NY 11577.
FREE book, Solar Energy and Your Home - Solar Information Center, P.O.Box 1607, Rockville, MD 20850.
FREE comic books, Mickey Mouse & Goofy on energy - Public Affairs Dept., EXXON, P.O.Box 2180, Houston, TX 77001.
FREE four samples of Bidette feminine towelettes - Bidette Trial Offer, P.O.Box 67, Piscataway, NJ 08854.
FREE packet of colorful flower seeds & seed catalog (25>) - L. L. Olde Seed Co., P.O.Box 7790, Madison, WI 53707.
FREE valuable publications covering a large variety of topics. Write to Consumer Information, Pueblo, CO 81009.

Some recommended titles are listed. Order by #___ & write free on your postcard:

- #503J - Common Sense in Buying a New Car.
- #504J - Common Sense in Buying a Used Car.
- #506J - How to Deal With Motor Vehicle Emergencies.
- #509J - Gas Mileage Guide.
- #544J - Food.
- #548J - Nutrition and Your Health.
- #532J - Know Your Pension Plan.
- #534J - Social Security Information For Young Families.
- #535J - Student Guide - Six Federal Financial Aid Programs.
- #540J - Raising Money For a Small Business Under the Federal Securities Laws.
- #520J - Your Child and Testing.
- #524J - A Parent s Guide to Childhood Immunization.
- #606J - Consumer Credit Handbook.
- #563J - Clearing the Air: Guide to Quitting Smoking.
- #585J - Medicine for the Layman: Cancer Treatment.
- #586J - Medicine for the Layman: Heart Attacks.
- #580J - Watch Your Blood Pressure.
- #594J - Questions & Answers on Condominiums.
- #592J - Home-Buying Veteran.
- #598J - Wise Home Buying.
- #599J - Wise Rental Practices.
- #601J - Tips for Energy Savers.
- #619J - Consumers Resources Handbook.
- #569J - You Could Stop a Crime.

FREE list of home craftsman plan, which can be purchased for small amount of postage & handling - Western Wood Products Association, 1500 Yeon Bldg., Portland, OR 97204.
FREE Woman in America , 30 pg. book on achievements of

women - Sperry & Hutchinson, Consumer Services Dept.,
2900 W. Seminary Drive, Fort Worth, TX 76133.
FREE sample Sweet n Low , sugar substitute (50>) -
Pocket Carrier, 60 Flushing Ave., Brooklyn, NY 11205.
FREE Tylenol headache relief, specify if you prefer
capsules, liquid or tablets - Tylenol Sample Offer,
Box 5725, Maple Plain, MN 55348.
FREE two \$1.00 coupon books for Featherweight
restricted diet foods - Chicago Dietetic Supply Co.,
405 E. Shawmut Ave., LaGrange, IL 60525.
FREE Your Retirement Money Guide - American Association
of Retired Persons, 215 Long Beach Blvd., Long Beach, CA 90801.
FREE Lelords Kordel s Special Soap (25>) - Vital Foods Inc.,
Redford Box 5725, Maple Plain, MN 55348.
FREE subscriptions to money-making, sales & business
opportunities: Salesman s Opportunity, 6 N. Michigan Ave.,
Chicago, IL 60602
Specialty Salesman, 307 N. Michigan Ave., Chicago, IL 60601
Money Making Opportunities, 11071 Ventura Blvd.,
Studio City, CA 91604.
FREE Official Rules of Sports - The Athletics Institute,
200 Castlewood Drive, North Palm Beach, FL 33408.
FREE ten Douglas Fir seeds (50>) - Council Oak Products,
P.O.Box 3777, South Bend, IN 46628.